22-Jul-16



Natural Capital Fund







Natural Capital Fund

is a proposed new social fund initiative focused on investing in **economically viable, socially impactful**, and **ecologically balancing early stage** opportunities in **India**

YOU are willing to **be part** of this new initiative...





other peers - examples in developed markets





what's happening in India - the demand story

7.5%

fast growing economy

> 2%

rate of urbanization



increased consumer spending



increased awareness on health and food safety



increased focus on climate change and sustainability

call for impact investments - the supply story



35% a large BOP population

< 1 %* a relatively low public spending on social sectors

15 Mn a large number of MSMEs



impact investing landscape in India

~ 220

~ 15

enterprises funded from 2001-14

exits recorded at premium





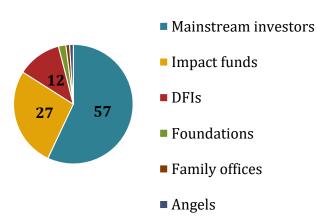




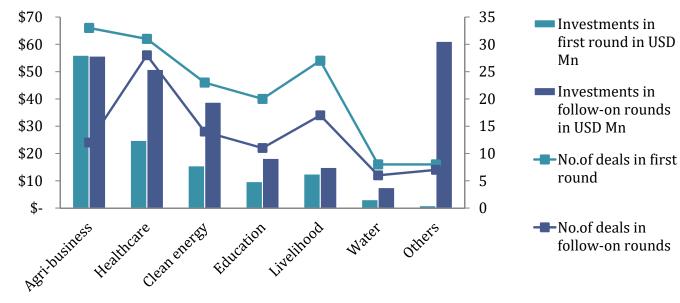




Investment split in % value (2001 - 14)



impact investments across non MFI sectors (2001 - 14)



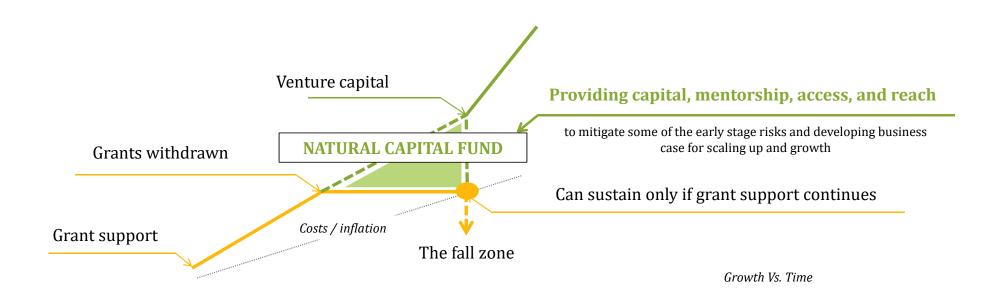


Natural Capital Fund

5

the opportunity

The life cycle journey of a natural resources based social enterprise

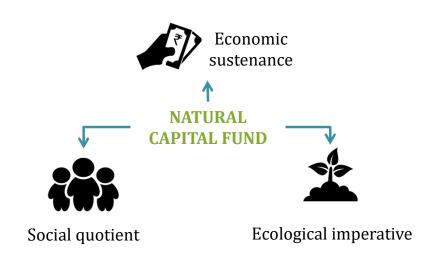




our vision

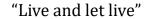
"enable a
sustainable form of
natural resource
based enterprise to
succeed in the
market place"

Triple Bottom Line



creating the Niche







induce inclusivity



bundle expertise



command premium



fuel growth

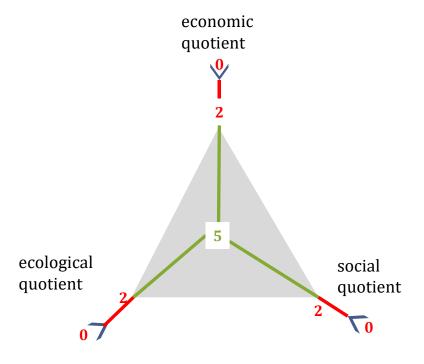


transform enterprise



knowing the Triple Bottom Line: measuring impact

the unique triangle model*



- Every investment opportunity will be assessed on three parameters viz.
 economic, ecological, and social quotients separately and in combination
- The assessment will be based on multiple factors on a case by case basis, which may include: market, growth prospects, finance, social engagement, empowerment, cost of externalities, sustainability etc.
- The score of the three parameters will be marked on a three dimensional model
- Every opportunity will have to score a sum of 10 basis points and keep a threshold of 2 basis points in isolation
- The smaller the triangle, the greater the chance of being qualified for investment

*this model will have to be validated with globally relevant and accepted impact assessment methods



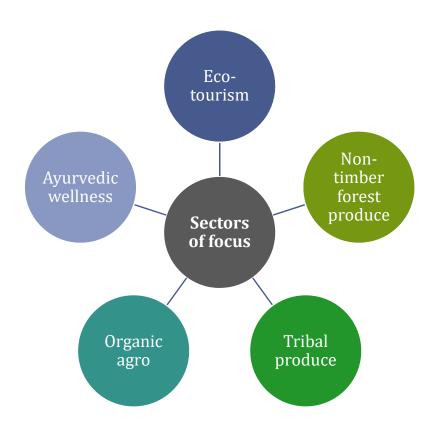






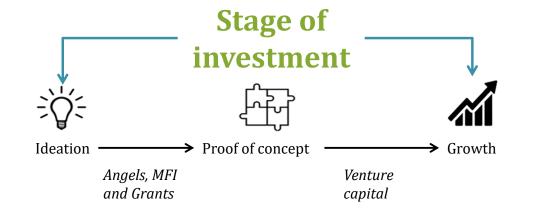
investment strategy

Opportunities will have to qualify a triple bottom line impact assessment test based on key performance indicators



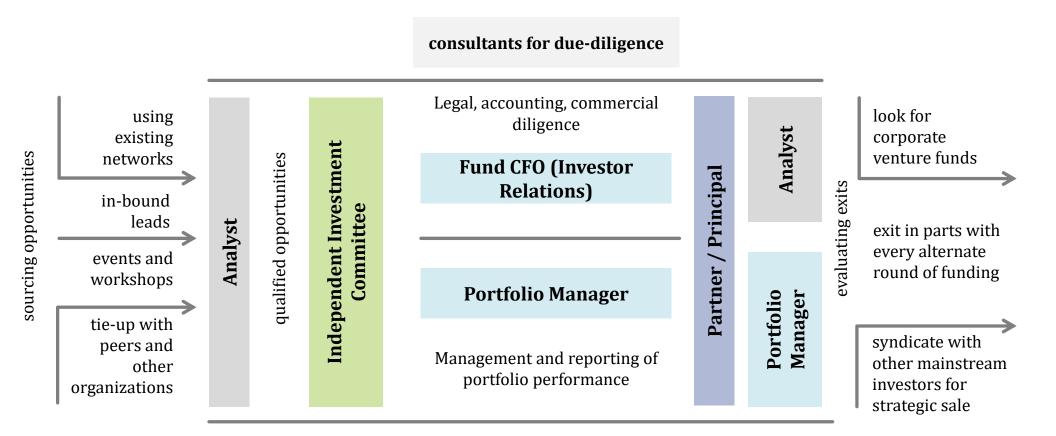
< ₹50 Lakhs Angel Funds, MFI and Grants Ticket size ₹50L to ₹5 Cr

> ₹5 Crores Venture capital & Private equity



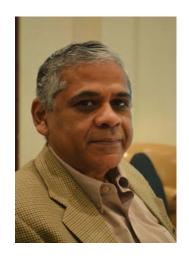


investment execution





about Natural Capital Fund



Dr Ganesan Balachander

is *promoting* this fund with deep *passion*, thought and conviction

more "abouts"

Social Venture Fund

Registered with SEBI in India



Bala's Maiden Fund

after heading multiple research, development donor agencies and a social venture

~USD 5 Mn Corpus

is the assessed target for this fund

+ USD 100K Contribution

from the fund promoter

7 years' closed end

is the proposed tenure of this fund

Natural Capital Fund

experience with the CEPF grant to ATREE



> USD 6 Mn

invested in

100 +

grantees, including

67

civic society actors, and

~10+

sizeable enterprises, in about

8

years

empirically established the need for accountable and responsible investment frameworks for green economic development



highlights



Pioneering the next gen social enterprise change



by making a timely impact in an evolving landscape



inducing thought leadership and global best practices



and creating a long term sustainable proposition

YOUR contribution; and what is in it for YOU

a minimum commitment of

USD 160K

drawn in tranches



Delight in creating a meaningful impact



Assurance of responsibility and accountability



Opportunity to join hands with like minded peers



Built-in long term capital protection mechanism



Natural Capital Fund





Dr. Ganesan Balachander (Dr. Bala)

(+91) 994.598.6688

ALEX T KOSHY

alex@saspartners.com

(+91) 988.490.4699

HARI KUMAR P

hari@saspartners.com

(+91) 988.490.4686